

Members Treasurer Zach Conine Director David Bobzien Director Michael Brown Director Terry J. Reynolds Director Kristina Swallow

State of Nevada STATE INFRASTRUCTURE BANK

PUBLIC NOTICE

AGENDA

MEETING OF THE STATE INFRASTRUCTURE BANK December 20, 2021 11:00 A.M.

Locations:

Via videoconference at the following locations:

Old Assembly Chambers Capitol Building, Second Floor 101 N. Carson Street Carson City, NV 89701

Grant Sawyer State Office Building 555 E. Washington Avenue, Suite 5100 Las Vegas, NV 89101

Members of the public may also view this meeting remotely on the Nevada State Treasurer's Office YouTube Channel, accessible at: <u>https://www.youtube.com/channel/UCHUGwNz8nDGey5ZGoggVVxA</u>

Agenda Items:

- 1. Roll Call
- 2. Public Comment

Comments from the public are invited at this time. Pursuant to NRS 241.020(3)(d)(7), the Board intends to limit to 3 minutes the time for an individual to speak and may impose reasonable restrictions on place or manner for such comment. No restriction will be imposed based on viewpoint. Comment will only be received on matters relevant to the Board's jurisdiction. The Board may discuss but is precluded from acting on items raised during Public Comment that are not on the agenda.

- 3. Approval of the minutes from the State Infrastructure Bank Board of Directors meeting from August 16, 2021. (For discussion and possible action).
- 4. <u>Informational Item:</u> Presentation on how the Infrastructure Investment and Jobs Act will benefit the State of Nevada Congressman Steven Horsford. (For discussion only).

- 5. <u>Informational Item</u>: Presentation on the need to expand registered apprenticeship and apprenticeship readiness programs to capitalize on the Investing in Infrastructure and Jobs Act Rob Benner, Secretary Treasurer of the Building and Construction Trades of Northern Nevada. (For discussion only).
- 6. <u>Informational Item</u>: Presentation on the AFL-CIO Housing Investment Trust and opportunities for partnerships with the Nevada State Infrastructure Bank Ted Chandler, Senior Managing Director of Strategic Initiatives for the AFL-CIO Housing Investment Trust (For discussion only).
- 7. Approval of the necessary Bylaws for the operation of the State Infrastructure Bank, and direction to staff as appropriate. (For discussion and possible action).
- 8. Approval of the Financing Application for qualified borrowers of the State Infrastructure Bank, and direction to staff as appropriate. (For discussion and possible action).
- 9. <u>Informational Item:</u> Board to receive an update on the search for an Executive Director of the State Infrastructure Bank (For discussion only).
- 10. Public Comment.

Comments from the public are invited at this time. Pursuant to NRS 241.020(3)(d)(7), the Board intends to limit to 3 minutes the time for an individual to speak and reserves the right to impose other reasonable restrictions on place or manner for such comment. No restriction will be imposed based on viewpoint. <u>Comment will only be received on matters relevant to the Board's jurisdiction</u>. The Board may discuss but is precluded from acting on items raised during Public Comment that are not on the agenda.

ADJOURNMENT

Notes:

STACKED AGENDA: Below is an agenda of all items scheduled to be considered. Unless otherwise stated, items may be taken out of the order presented on the agenda by the discretion of the Chair. Items may also be combined for consideration or pulled or removed from the agenda at any time. Persons who have business before the Commission are solely responsible to see that they are present when their business is conducted. Pursuant to NRS 241.030 the Commission may conduct a closed meeting to consider the character, allegations of misconduct, professional competence, or physical and mental health of a person. Prior to the commencement and conclusion of a quasi-judicial proceeding that may affect the due process rights of an individual, the Board may refuse to consider public comment. See NRS 233B.126.

The State Infrastructure Bank is pleased to make reasonable accommodations for persons with physical disabilities. Please call (775) 684-7109 if assistance is needed.

Erik Jimenez, Secretary to the Board may be contacted at (775) 684-5600 to obtain copies of supporting materials, which are available to the public at 101 N. Carson St., Suite 4, Carson City, NV 89701.

THIS AGENDA HAS BEEN POSTED IN THE FOLLOWING PUBLIC LOCATIONS:

- Capitol Building, 1st & 2nd Floors, Carson City, Nevada
- Legislative Building, Carson City, Nevada
- Nevada State Library, Carson City, Nevada
- Blasdel Building, Carson City, Nevada
- Grant Sawyer Building, Las Vegas, Nevada

Also online at: <u>https://www.nevadatreasurer.gov/PublicInfo/Public_Notices/</u>

<u>STATE INFRASTRUCTURE BANK</u> <u>August 16, 2021 – 9:00 AM</u> <u>Summary Minutes</u>

Location:

Via videoconference at the following locations:

Old Assembly Chambers	Governor's Office Conference Room
Capitol Building, Second Floor	555 E Washington Avenue, Suite 5100
101 N. Carson Street	Las Vegas, NV 89101
Carson City, NV 89701	

Treasurer Conine called the meeting to order at 9:00 am

Board members present:

Treasurer Zach Conine – Las Vegas Director David Bobzien – Dept. of Energy - Carson City Director Michael Brown – Governor's Office of Economic Development – Las Vegas Director Terry Reynolds – Business and Industry - Carson City Director Kristina Swallow – Nevada Dept. of Transportation – Las Vegas

Others present:

Tara Hagan:	Treasurer's Office
Erik Jimenez:	Treasurer's Office
Jeff Landerfelt:	Treasurer's Office
Brody Leiser:	Legislative Counsel Bureau
Terry Reynolds:	Business & Industry
Jason Cooper:	Environmental Protection
David Pope:	Attorney General

Agenda Item 2 – Public Comment.

No public comment in Carson City or Las Vegas. No written public comment.

<u>Agenda Item 3</u> – <u>For discussion and possible action</u> – Election of a Chair and Vice Chair for the Board of Directors of the Nevada State Infrastructure Bank.

Motion to elect Treasurer Conine as Chair of the Nevada State Infrastructure Bank from Director Brown and a second from Director Reynolds. Motion passed unanimously.

Motion to elect Director Swallow from NDOT to be the Vice-Chair of the Nevada State Infrastructure Bank from Treasurer Conine and a second from Director Brown. Motion passed unanimously.

Information Agenda

<u>Agenda Item 4</u> – For discussion: Presentation on the powers and duties of the Board of Directors for the State Infrastructure Bank pursuant to NRS Chapter 408 and Senate Bill 430 of the 81^{st} Session of the Nevada Legislature.

Chief Policy Deputy, Erik Jimenez presented the powers and duties of the Board of Directors for the State Infrastructure Bank ("the Board") pursuant to NRS Chapter 408 and Senate Bill 430 of the 81st Session of the Nevada Legislature. He explained that the Infrastructure Bank was set up in 2017 and had not been funded nor projects commenced. Thanks to the leadership of Governor Sisolak, Senate Bill 430 expanded on the types of projects that are eligible to be financed under the bank, and also the statutory date was moved to July 1, 2021. He noted pursuant to NRS 408.55071, the Board is authorized to establish bylaws, provide loans, or other financial assistance to qualified borrowers, enter into contracts, arrangements, and agreements for the bank. Additionally, the Board may establish policies and procedures for the selection of qualified projects, adopt any necessary controls or accounting procedures, and incur expenses related to the management of the bank.

There were no questions on this item. Chairman Treasurer Conine thanked Mr. Jimenez and noted his thoroughness.

This item was presented as information only and no motion is required.

<u>Agenda Item 5</u> – <u>For discussion and possible action</u>: Approval of necessary Articles of Incorporation, Bylaws, or other necessary procedures for the operation of State Infrastructure Bank, and direction to staff as appropriate.

Mr. Jimenez presented this item to the Board. He noted preliminary steps shall be taken in order to start drafting the bylaws. Pursuant to NRS 408.55071, the Board has the authority to establish bylaws as needed for the operation of the bank. He noted that other State Infrastructure Banks that are successful, such as California and New Jersey have collaborative and non-static processes to ensure the bylaws are as broad and all-encompassing as needed. He noted that some states are focused on particular types of projects, however, we have a broader scope of projects that this Board is eligible to fund and finance. In terms of other states, what is commonly seen is a standardized application, a scoring rubric, and then the bylaws outline how projects are prioritized, selected, and vetted through that process. He noted it would be prudent to list in the bylaws related to fiscal controls, underwriting, and loan terms arrangements.

Director Terry Reynolds with the Department of Business & Industry asked if this entity has the authority to approve or if it will go to the regular State process for review in terms of bond financing.

Mr. Jimenez explained that the \$75,000,000 in the initial capitalization will go through the standard Board of Finance process for the issuance. Once that occurs, this Board will have authority on how to distribute or loan those funds. He noted when funds come in the future they may be inside the Board of Finance's purview or outside if they are through federal grants or private contributions, therefore it is dependent on where the capital comes from.

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Director Reynolds noted it is important to distinguish between the two and to be able to segregate the funds in the bylaws that are subject to the State bond conditions.

Director Kristina Swallow moved to direct staff to draft the first version of articles of incorporation, bylaws, and other procedures for approval at the next Board meeting recognizing that these could be changed.

Chairman Treasurer Conine noted that the articles of incorporation are not in the statute therefore should be removed nor required from the Attorney General's perspective.

Motion to approve this agenda item from Chairman Treasurer Conine and a second from Director Reynolds. Motion passed unanimously.

<u>Agenda Item 6</u> – For discussion and possible action: Approval to commence a search for an Executive Director for the State Infrastructure Bank, and direct staff as appropriate.

Director David Bobzien asked if there is a position description before the search commences or if it will be in tandem.

Mr. Jimenez noted it can be done either way. He stated he would be happy to share the position description as drafted informally to the Board or within another meeting.

Director Bobzien stated it would suffice if they were provided a copy of the description as the search commences.

Director Swallow moved to approve Agenda Item 6 and a second from Director Brown Motion passed unanimously.

<u>Agenda Item 7</u> – Approval to establish an advisory committee on water and wastewater infrastructure, and direct staff as appropriate.

<u>Agenda Item 8</u>- Approval to establish an advisory committee on broadband and digital infrastructure, and direct staff as appropriate.

<u>Agenda Item 9</u>- Approval to establish an advisory committee on economic development and equity infrastructure, and direct staff as appropriate.

Mr. David Pope from the Attorney General's Office noted that items 7, 8, and 9 are for the approval of a committee. He stated under Open Meeting Law, the definition of a public body includes a subcommittee and committee. He advised that the Board could approve to establish a committee and recommends discussion and approval of those individuals for each specific committee at the next Board meeting to determine if there is a quorum when needed.

Director Swallow expressed she would be more comfortable establishing those committees once they have a better idea of the rules and procedures in order to determine those roles within the committee if acceptable. Chairman Conine echoed her comment and noted from a staff perspective the Board will want to have another meeting as this gets decided.

Mr. Jimenez noted there are significant federal funds related to water, wastewater, broadband, economic development, and other projects in the pipeline. He stated it is imperative for this Board to start looking at ways to leverage capital in the most expedient way possible which is important to the State's economic recovery.

Director Swallow expressed the State has robust teams that if in the interim there was a need to vet projects, she's certain these individuals would be willing to help in the case that it becomes an emergency prior to the next Board meeting.

Chairman Conine concurred with Director Swallow's comment. Director Bobzien noted that funds may be coming and there are state resources to be able to provide the advisory capacity. He expressed his concern regarding the committee process and stated that it would be great to have bylaws and candidates to bring forward in the next meeting.

Motion to approve this agenda items 7-9 from Director Swallow. and a second from Director Brown. Motion passed unanimously.

<u>Agenda Item 10</u>- Informational Item: Board to receive a report regarding the issuance of general obligation bonds in or around November 2021 to capitalize the State Infrastructure Bank and provide for operational expenses.

Chief Deputy Tara Hagan presented this item with an update to the Board regarding the \$75,000,000 in State General Obligation bonds. She noted that the issuance and the other series could be taken to the State Board of Finance as early as its October meeting for approval, therefore the bonds would be sold in November and proceeds would be received in December. The proceeds will be set in a custodial account and ready for deployment by the Board when the bylaws and applicants are prepared.

Director Brown inquired if the issuance of the bonds will be separate or if it will be combined with others.

Ms. Hagan noted it will be its own issuance but will also be combined with other series such as the capital improvement projects.

Mr. Brown stated all uses will be specified as part of the issuances.

Ms. Hagan stated that they will be recommending that it be issued as taxable therefore there are no restrictions.

Agenda Item 11- Public Comment

Jonathan Daniels from Mercantile Logistics & International Trade, Inc. congratulated the Chair and Vice-Chair on their roles. He requested to bring forth the issues of small businesses that were affected by COVID-19 and noted the corporate middle class that is disadvantaged.

Chairman Treasurer Conine thanked all the Board members, Mr. Jimenez, and Ms. Hagan in preparation for this meeting.

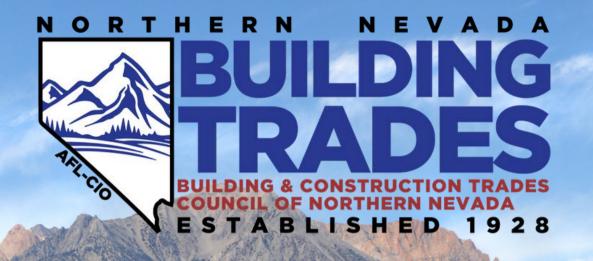
Meeting adjourned at 9:23 am.



BUILDING NEVADA'S WORKFORCE

KEY THINGS TO KNOW ABOUT NEVADA'S REGISTERED APPRENTICESHIP PROGRAMS

Key things to know about Nevada's registered apprenticeship programs



The Building and Construction Trades have been training, supporting, and advancing the men and women who build Nevada for almost a century. Our priorities are:

- Facilitating and promoting state-of-the-art workforce training programs,
- Furthering opportunities for construction career growth from apprenticeship to small business ownership,
- Providing a highly-skilled workforce to local construction industry companies,
- Partnering with local leaders and organizations to improve our communities,
- Promoting economic development in Nevada to keep our state growing, vibrant, and a great place to live, work, and play.



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ion industry companies, prove our communities, ep our state growing, and play.



Points for discussion:

— What is a registered apprenticeship?
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- What programs do we have here in Nevada?
- _____ Apprenticeship utilization on publicly-financed projects



What is apprenticeship?

Registered apprenticeship is a Department of Labor recognized, voluntary industry-driven training program. An apprenticeship program can be implemented by employers, employer associations or a partnership of business and a labor union.

Key Elements of Registered Apprenticeship

Federal compliance for standards

When apprenticeship program sponsors voluntarily request state or federal approval [registration] for their training programs, they also voluntarily choose to come under various state or federal regulations affecting the standards, duration and quality of their training.

Structured, on-the-job learning

Placement in an apprenticeship program includes a combination of on-thejob learning and classroom instruction. Registered apprenticeship programs ensure that apprentices have access to the most-up-to date training programs in the construction industry.

Joint labor-management training committees

A Joint Apprenticeship and Training Committee (JATC) is an independent committee of management and labor, with equal representation. The JATC must have its standards and policies approved by the state. The JATC is the body responsible for determining the criteria and guidelines for an apprentice's progress through the program toward journeyworker status.



Consistency & Quality

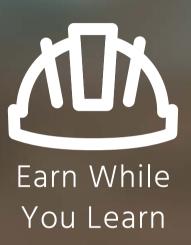
- All Building Trades apprenticeship programs are registered with the Nevada State Apprenticeship Council.
- Building Trades affiliates and industry partners also provide training for hundreds of thousands of journey-level workers each year, continually improving their cutting edge skills.
- The Building Trades and their signatory contractors invest over \$1 billion annually in apprentice and journey-level training (not including tens of millions invested in plant and equipment).



Registered apprenticeships offer...



\$100k Career Opportunities





Nationally Recognized Training



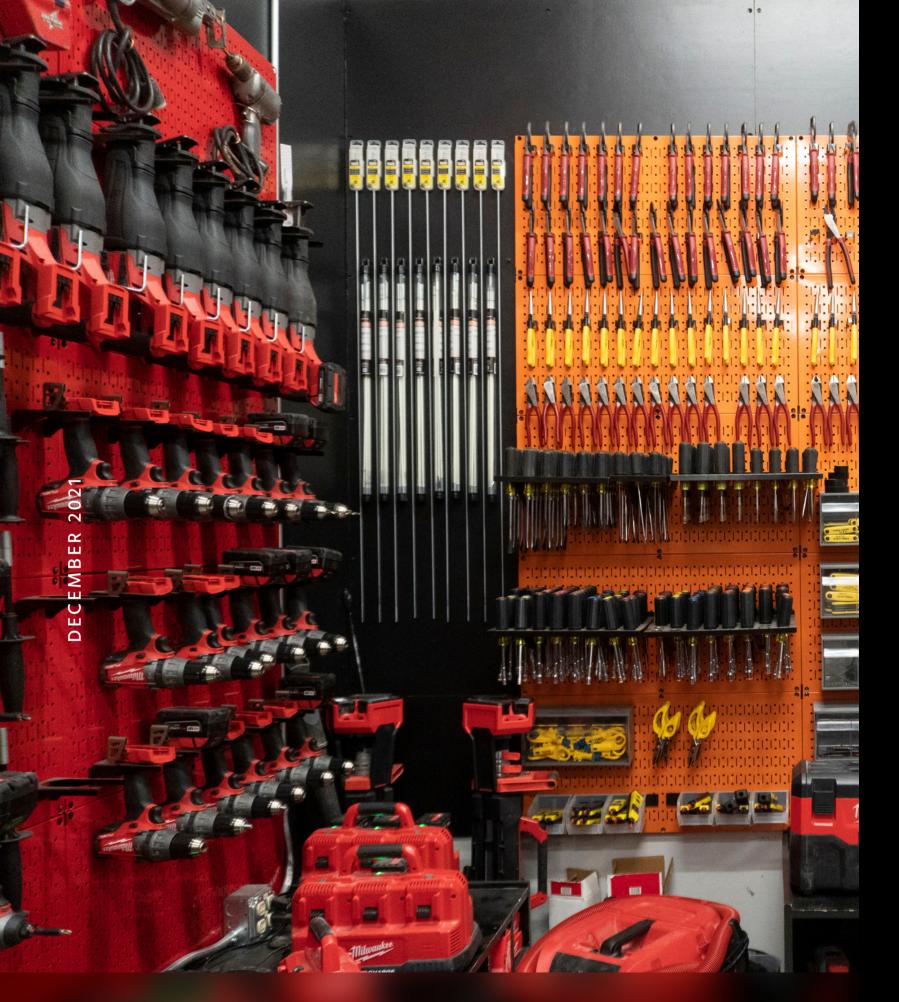
College Credit



Debt-Free Education



State of the Art Technology



Employer Benefits

- Helps in recruitment and development of skilled workforce
- employee retention
- Proven to diversify workforce ightarrow
- Standardizes training across multiple sites

THINGS TO KNOW ABOUT NEVADA'S **REGISTERED APPRENTICESHIP PROGRAMS**

- Improves productivity and bottom line:
- employers earn \$1.47 in increased productivity
- for each \$1 invested in apprenticeship
- Reduces turnover costs and increases
- Provides opportunities for tax credits and
 - employee tuition benefits (federal and state)

Worker Benefits

- Full-time salary and benefits while learning
- Wages increase as skill increases
- Average starting salary of \$50k while earning credential equivalent to a 2 or 4year college degree
- Completers earn approximately \$60,000 per year & more than \$300k more than non-apprentice peers in lifetime earnings
- 87% of completers remain employed
- Opportunities to earn college credit and degrees
- National, portable, industry-valued credential



BUILDING NEVADA'S WORKFORCE

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Apprenticeship Programs in Nevada

Bricklayers and Tilesetters, Carpenters, Electrical Workers, Elevator Constructors, Floor Coverers, Glaziers, Heat and Frost Insulators, Construction Craft Laborers, Reinforcing Ironworkers, Painters and Drywall Finishers, Plasterers and Cement Masons, Plumbers and Pipefitters, Roofers and Water Proofers, Sheet Metal Workers, Structural Ironworkers, Teamsters



DECEMBER 202

Nevada's Apprenticeship Numbers

SOURCE: NEVADA STATE APPRENTICESHIP DIRECTOR'S REPORT NOVEMBER 16, 2021 NEVADA STATE APPRENTICESHIP COUNCIL MEETING

DECEMBER 2021

Current Number of Registered Program Sponsors: 71 Currently Active Apprentices: 5,991

By Gender

Male 5,670 Female 290 Not Provided 31 By Ethnicity

By Veteran Status

Hispanic 2,671 Non-Hispanic 2,917 Not Provided 403 Veteran 450 Non-Veteran 5,470 Not Provided 71



By Age

16 - 24: 2,294 25 - 34: 2,565 35 and Over: 1,132

Months to escape poverty At Building Trades Wages

Occupation	Journeyman Rate	50% Journey Rate
Bricklayer	\$59.83	\$29.92
Carpenter	\$65.36	\$32.68
Cement Mason	\$59.33	\$29.67
Electrician	\$68.89	\$34.45
Elevator Constructor	\$92.65	\$46.33
Floor Coverer	\$57.29	\$28.65
Glazier	\$77.05	\$38.53
Ironworker	\$74.49	\$37.25
Laborer	\$58.79	\$29.40
Insulator	\$68.48	\$34.24
Operating Engineer	\$78.72	\$39.36
Painter	\$61.92	\$30.96
Plasterer	\$57.81	\$28.91
Plumber/Pipefitter	\$68.73	\$34.37
Roofer	\$40.18	\$20.09
Sheet Metal	\$79.50	\$39.75
Sprinkler Fitter	\$70.58	\$35.29
Tile Setter	\$58.18	\$29.09

Family of 4

6 months 5 months 6 months 5 months 4 months 6 months 4 months 4 months 6 months 5 months 4 months 5 months 6 months 5 months 8 months 4 months 5 months 6 months

Family of 8

9 months 9 months 9 months 8 months 6 months 10 months 7 months 7 months 9 months 8 months 7 months 9 months 10 months 8 months 14 months 7 months 8 months 10 months



SB207: Apprenticeship Utilization Act

This 2019 bill requires a contractor or subcontractor engaged on a public work to employ one or more apprentices for certain percentages of the total hours of labor performed on a public work (3% on horizontal construction, 10% on vertical).

Building Nevada's workforce one jobsite at a time.

By providing for apprenticeship utilization on public works projects, Nevada's state government can facilitate training and experience that will help assure that a skilled workforce will be available in sufficient numbers for the construction of public works in the future.

Apprenticeship Utilization in Nevada

A statewide strategy.

Unifying state and local agencies, educational institutions, and employers around an apprenticeship strategy and monitoring progress toward established goals can help scale up the number of high-quality earn-andlearn opportunities for residents.



OPERATING ENGINEERS

A Joint Training Trust Fund







KEY THINGS TO KNOW ABOUT NEVADA'S REGISTERED APPRENTICESHIP PROGRAMS

BUILDING NEVADA'S WORKFORCE Page 22 of 64

Nevada State Infrastructure Bank

December 20, 2021



AFL-CIO HOUSING INVESTMENT TRUST

COMPETITIVE RETURNS | UNION CONSTRUCTION JOBS | HOUSING FINANCE

Granadaର୍ଟ୍ଟ୍ୟୋର୍ଟାବ୍ୟpartments San Antonio, TX

History of the HIT

- Opened doors in 1984 (successor to the Mortgage Investment Trust, started in 1965)
- Created by the AFL-CIO Executive Council led by President George Meany:
 - Established to encourage and assist development of lower income housing while creating employment for the construction trades
 - A massive attack would be made to meet America's tremendous unmet housing needs", George Meany*
- 100 percent union labor requirement for all directly-sourced construction related investments







*Letter from George Meany, President, AFL-CIO, dated March 23, 1964 regarding the establishment of a Mortgage Investment Trust and Auxiliary <u>Housing Corporation at p.2 (the "Meany Letter"). The Meany Letter is available on the HIT's website at https://www.aflcio-hit.com/wpcontent/uploads/2019/10/meany letter.pdf.</u>

Features of the HIT

- ✓ \$7 billion investment grade fixed-income portfolio (as of 9/30/2021)
- Open-end institutional commingled mutual fund registered under Investment Company Act of 1940 and regulated under the federal securities laws administered by the U.S. Securities and Exchange Commission (SEC)
- Owned by 364 institutional investors funds that have union members as beneficiaries

The HIT seeks to offer:

- ✓ Value Added Impact Investments:
 - Union Construction Jobs, Affordable Housing
 - Economic and Social Impact Investing in Underserved Communities
 - HIT Difference Relative Value and Impact Investing through Directly Sourced Multifamily Investments

HIT's Long History of Impact Investing



Successful track record as a fixed income impact investor

NATIONWIDE ECONOMIC IMPACT OF INVESTMENTS*



*Source: Pinnacle Economics, Inc., and HIT. Job and economic impacts provided are estimates calculated using IMPLAN, an input-output model based on HIT and HIT subsidiary Building America CDE, Inc. project data. Data current as of September 30, 2021. Economic impact data is in 2020 dollars and all other figures are nominal.

HIT's Investment in Major Markets*



(1984-2021)	Bay Area	Boston	Chicago	New York City	Twin Cities	Major Markets	Nationwide
# of Projects	21	36	58	73	71	259	562
HIT Investment^	\$467.2M	\$667.4M	\$993.9M	\$1.9B	\$1.3B	\$5.3B	\$9.7B
Total Development Cost	\$866.0M	\$1.6B	\$2.1B	\$4.5B	\$1.9B	\$10.9B	\$18.1B
Union Construction Hours	10.2M	12.9M	20.1M	24.2M	18.5M	85.9M	187.2M
Total Jobs Created	11,127	14,890	21,540	26,220	23,114	96,891	207,632
Housing Units (% affordable)	3,520 (35%)	4,232 (89%)	13,400 (69%)	43,896 (92%)	10,344 (49%)	75,392 (79%)	122,675 (67%)
Total Economic Impact	\$1.9B	\$2.9B	\$3.6B	\$4.8B	\$3.9B	\$17.1B	\$35.6B

^ In addition, HIT subsidiary Building America CDE, Inc. (Building America) contributed New Markets Tax Credit (NMTC) allocations as follows: \$21M in Boston, \$10M in Chicago, \$8M in NYC. \$185.0M nationwide

*Source: Pinnacle Economics, Inc., and HIT. Job and economic impacts provided are estimates calculated using IMPLAN, an input-output model based on HIT and HIT subsidiary Building America CDE, Inc. project data. Data current as of September 30, 2021. Economic impact data is in 2020 dollars and all other figures are nominal.

AFL-CIO HOUSING INVESTMENT TRUST

Location of HIT-Financed & Union- Affiliated Affordable Housing



AFL-CIO

HIT

Investment in Union-Affiliated Developments

HIT Union-Affiliated Projects						
Project Names	Units	HIT Commitment City, State				
Casa Del Pueblo	165	\$ 24,982,000 San Jose, CA				
Gabilan Plaza Phases 1 & 2	200	\$ 16,820,900 Salinas, CA				
Rolla Apartments	150	\$ 5,188,300 Rolla, MO				
Amalgamated Warbasse Houses	2,583	\$ 33,393,400 Brooklyn, NY				
Harry Silver	288	\$ 8,000,000 Brooklyn, NY				
Penn South	2,820	\$134,000,000 Manhattan, NY				
Electchester Housing	2,399	\$ 49,000,000 Queens, NY				
Pinzone Towers	100	\$ 6,583,800 Rocky River, OH				
Ya Po Ah Terrace (Condo A)	109	\$ 7,405,000 Eugene, OR				
Ya Po Ah Terrace (Condo B)	112	\$ 7,879,300 Eugene, OR				
Westmorelands Union Manor	300	\$ 25,927,400 Portland, OR				
Granada Senior Apartments	265	\$ 37,610,590 San Antonio, TX				
Total	9,491	\$356,790,690				
BACDE Union-Affiliated Projects						
Project Name	Units	BACDE Commitment City, State				
Renaissance Village	16	\$ 9,000,000 Welch, WV				
HIT Advisers Union-Affiliated Pipeline						
Project Names	Units	City, State				

215

208

152

100

675

Pekin, IL Reno, NV

San Antonio, TX

Casper, WY

UAW Tower

Skyline Towers

Total

Carville Park Apartments

Ridgecrest Senior Apartments

Proposed Affordable Housing Program

AFL-CIO HIT

Program Goal:

- Address Nevada's need for affordable rental housing and sustainable, equitable job creation by leveraging long term responsible investment capital from pension funds for construction and permanent debt financing
- Incentivize communities and developers to make a long-term commitment to both affordable housing construction and responsible workforce development through the construction of affordable housing with a skilled and trained workforce

What We Propose:

- Parameters included within Nevada State Infrastructure Bank's Affordable Housing Investment Trust
- A program to attract pension fund investment for the creation of affordable housing and careers in construction Award publicly-funded gap financing to teams including pension fund investors
- Pension fund investors allocate financing to developers committed to creating careers in construction and affordable multifamily rental housing construction
- Public funds supplement first mortgage debt from the pension fund investors for construction and permanent financing, making affordable housing development feasible

Proposed Affordable Housing Program, continued

Priority Given to:

- ✓ Qualified developers and developments that have been awarded Federal Low Income Housing Tax Credits or otherwise plan income-restricted rents
- Nonprofit general partners affiliated with organizations that negotiate for higher wages and benefits and improved conditions in the workplace
 - Nonprofit sponsors affiliated with labor organizations have successfully developed affordable housing in at least 29 states

Requirements:

- Developments involving contracts or subcontracts for entry into construction careers via state-registered apprenticeship programs, including utilization of nationally-recognized apprenticeship readiness programs and curriculum
- Developments with minimum 10% hours of on-site construction by apprentices enrolled in state-registered apprenticeship programs
- Utilization of contractors dedicated to creating careers in construction through their funding of joint labor-management apprenticeship programs
- ✓ Developments involving Project Labor Agreements with local building trades

To receive funds, Qualified Applicants' teams would include:

 Pension funds and pension fund investors with a demonstrated track record of financing construction of affordable housing utilizing a skilled and trained workforce, including apprentices enrolled in state-registered apprenticeship programs

Funding - \$20 million:

 Funded via set-aside within State Infrastructure Bank program, similar to existing set-aside within HOME program for Community Housing Development Organizations (CHDOs)

Original Community Investment Demonstration Program (Original CIDP)



- Directed the HUD Secretary to carry out a five-year demonstration program to encourage and attract pension fund investment in the construction or rehabilitation of affordable housing through Section 8 Project Based Rental Assistance (PBRA).
- Created partnerships with public and private sectors to demonstrate methods of underwriting comprehensive strategies for assisting homeless individuals and families (including individuals who have AIDS or who are infected with HIV).
- ✓ Appropriated an Initial \$100 million for FY94
 - Continued in FY95, budget authority rescinded July 1995
 - Competitive allocation process

Original CIDP – Continued

Background on the HIT's Experience with the Original CIDP Program (1990s):

- ✓ In 1994 and 1995, under the previous version of the Community Investment Demonstration Program, the HIT was awarded a total of \$115 million in Projectbased Rental Assistance
- HIT financed 18 projects across the country, in California, Georgia, Louisiana, Maine, Maryland, Massachusetts, New Jersey, New York, and Texas
- ✓ HIT leveraged additional financing, including \$67.8 million of its own capital, to build 1,970 units of rental housing and create 1,562 on-site union construction jobs, with a total development investment of \$231.9 million.
- ✓ The program facilitated the HIT's growth from an investor of \$676 million of pension capital in 1994, to a \$7 billion fund today
- ✓ Today the HIT is one of the largest investors in Ginnie Mae and GSE multifamily securitization programs – it has provided \$9.7 billion in HIT funding to develop more than 122,000 housing and health care units in more than 560 projects, 67% of them affordable, as well as 187.2 million hours of construction work*

^{*}Source: Pinnacle Economics, Inc., and HIT. Job and economic impacts provided are estimates calculated using IMPLAN, an input-output model based on HIT and HIT subsidiary Building America CDE, Inc. project data. Data current as of September 30, 2021. Economic impact data is in 2020 dollars and all other figures are nominal.

HIT Community Investment Demonstration Program Projects

HIT

斗 \$115 Million in awarded CIDP allocation 🛛 斗 18 Total Projects 🖉 Located in 13 cities across 10 states

🛤 1,970 units of Housing (51% Affordable Housing) 斗 \$67.8 Million in HIT Invested Capital 斗 \$231.9 Million in Total Development Cost



HIT CIDP Projects (1994-1999)

Project Name	City	State	Total Units	TDC	HIT Commitment
Androscoggin Village	Auburn	ME	70	\$2,977,529	\$1,656,705
El Azteca Apartments	Laredo	ΤХ	50	\$2,778,725	\$1,078,587
Imperial Hotel	Atlanta	GA	120	\$9,449,919	\$1,700,000
Lowell Square/West End Place	Boston	MA	183	\$31,737,494	\$12,122,000
Main Street Housing / Umoja	Los Angeles	CA	30	\$6,496,943	\$1,016,160
Concord Street Elderly Housing (Anna Bissonnette House)	Boston	MA	41	\$5,641,870	\$500,000
Rio Vista Village	Los Angeles	CA	75	\$16,100,000	\$1,183,764
Woodland Springs (Hilltop Gardens)	District Heights	MD	506	\$35,107,216	\$10,976,000
Corona del Valle	El Paso	ΤХ	100	\$6,619,098	\$2,821,800
Daly Avenue Apartments	Bronx	NY	84	\$15,940,100	\$2,890,000
Jefferson Place	Jefferson Parish	LA	112	\$7,381,618	\$2,145,347
New Pennley Place	Pittsburgh	PA	102	\$14,600,000	\$3,540,000
Bernal Gateway	San Francisco	CA	55	\$14,300,000	\$5,406,536
Putnam-Tompkins/Market Heights	San Francisco	CA	46	\$2,574,000	\$2,340,000
NJ AIDS Scattered Housing I	Scattered Sites	NJ	34	\$5,828,212	\$995,894
NJ AIDS Scattered Housing II	Scattered Sites	NJ	30	\$5,392,540	\$813,161
Carl Mackley Apartments	Philadelphia	PA	184	\$21,011,627	\$9,200,000
Heritage Homes	San Francisco	CA	148	\$27,999,667	\$7,400,000
Total			1,970	\$231,936,558	\$67,785,954

HIT

HIT's CIDP Impact Investing

Successful track record in allocating HUD awarded CIDP allocation

NATIONWIDE ECONOMIC IMPACT OF CIDP INVESTMENTS*



*Source: Pinnacle Economics, Inc., and HIT. Job and economic impacts provided are estimates calculated using IMPLAN, an input-output model based on HIT and HIT subsidiary Building America CDE, Inc. project data. Data current as of September 30, 2021. Economic impact data is in 2020 dollars and all other figures are nominal.

AFL-CIO HOUSING INVESTMENT TRUST

AFL-CIO Housing Investment Trust

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Investors should consider the HIT's investment objectives, risks and expenses carefully before investing. Investors may view the HIT's current prospectus, which contains more complete information, on its website at www.aflciohit.com and may obtain a copy from the HIT by calling the Marketing and Investor Relations Department collect at 202-331-8055. Investors should read the current prospectus carefully before investing.

This document contains forecasts, estimates, opinions, and/or other information that is subjective. Statements concerning economic, financial, or market trends are based on current conditions, which will fluctuate. There is no guarantee that such statements will be applicable under all market conditions, especially during periods of downturn. It should not be considered as investment advice or as a recommendation of any kind.

Nevada State Infrastructure Bank DRAFT BYLAWS

(As of December 11, 2021)

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Introduction

The Nevada State Infrastructure Bank ("Bank") was created to provide an accessible low-cost financing option to qualified borrowers for the development, construction, repair, improvement, operation, maintenance, decommissioning, or ownership of infrastructure projects.

These bylaws serve as the governing documents for the administration of the Bank, including the application process for qualified borrowers, the setting of environmental and labor standards for qualified projects, and the credit underwriting policies for qualified borrowers that receive loans and other financial assistance from the Bank.

Authority

The Bank was first authorized in Nevada Revised Statutes in 2017 through the passage of Assembly Bill 399 of the 79th Legislative Session but was not provided any funding.

In 2021, Senate Bill 430 of the 81st Legislative Session expanded the scope of the Bank and allowed operations to begin as of July 1, 2021. Additionally, the 2021 Capital Improvement Program made possible through Assembly Bill 492 of the 81st Legislative Session provided \$75,000,000 in general obligation bonding authority to fund eligible Bank projects.

The statutes governing the Bank and its operation can be found in NRS 408.55048 to 408.55088.

Review of Bylaws

The Board of Directors will review these bylaws at least once every two years. The Executive Director and Chair of the Board of Directors shall have the authority to review and approve non-material amendments to these bylaws, such as revisions to ensure compliance with federal and state regulations and clarifications or modifications to administrative functions. Any such changes shall be presented to the Board as an informational item on the next regularly scheduled meeting of the Board.

Any other changes will only be made upon approval of the Board of Directors. Existing language will remain in effect until amended and approved by the Board of Directors.

Eligibility Criteria

Applicants / Qualified Borrowers

Pursuant to NRS 408.55063, certain qualified borrowers may apply for loans or other financial assistance from the Bank. A qualified borrower can be either:

- A governmental unit (city, county, local or general improvement district, school district, state agency, etc.);
- An Indian reservation or colony; or
- A private non-profit entity that is created for charitable or educational purposes.

Public-private partnerships would fall under the definition of a qualified borrower, assuming a governmental unit, Indian reservation or colony, or private non-profit entity created for charitable or educational purposes, serves as the primary sponsor who is applying for financial assistance for a project.

A qualified borrower that wishes to obtain a loan or other financial assistance from the Bank to develop, construct, repair, operate, maintain, decommission, or own an eligible project must submit an application to the Bank for the proposed project.

Eligible Projects

Pursuant to NRS 408.55073 the Bank can provide loans and financial assistance to a variety of infrastructure projects, including: transportation facilities, utility infrastructure, water and wastewater infrastructure, renewable energy infrastructure, digital infrastructure, social infrastructure, and other infrastructure related to economic development.

All projects which are supported, financed, assisted, developed, or owned, in part, or in whole, must be for a public purpose.

Transportation Facilities:

The Bank can provide loans and other financial assistance for transportation facilities. Pursuant to NRS 408.55066, a transportation facility is defined any existing, enhanced, upgraded or new facility that is used or useful for the safe transport of people, information, or goods via one or more modes of transport, including, without limitation, any of the following:

- 1. A road, railroad, bridge, tunnel, overpass, airport, mass transit, light or commuter rail, conduit, ferry, boat, vessel, parking facility, intermodal or multimodal system or any other mode of transport, including, without limitation, those utilizing autonomous technology, and any rights of way necessary for any eligible transportation facility.
- 2. Related or ancillary to, or used or useful to provide, operate, maintain or generate revenue for a facility such as administrative buildings, other buildings, structures, rest areas, maintenance yards, rail yards, ports of entry or storage facilities, vehicles, rolling stock, energy systems, control, communications and information systems, parking facilities and similar commercial facilities used for the support of or the transportation of persons, information or goods or other related equipment, items or property, including, without limitation, any other property that is needed to operate the facility.
- 3. All improvements, including equipment necessary to the full utilization of a transportation facility, including, without limitation, site preparation, roads and streets, sidewalks, water supply, outdoor lighting, belt line railroad sidings and lead tracks, bridges, causeways, terminals for railroad, automotive and air transportation, and transportation facilities incidental to the project.

Utility Projects:

The Bank can provide loans and financial assistance for utility infrastructure projects. Pursuant to NRS 408.55068, utility infrastructure is defined as any infrastructure of a utility as defined in NRS 408.407, that is installed in any city or county that improves or expands the system of the utility.

Water and Wastewater Projects:

The Bank can provide loans and financial assistance to projects related to Water and Wastewater Projects, which is defined any infrastructure which:

- 1. Relates to water, including, without limitation, clean water, drinking, wastewater, energy efficiency projects at drinking water and wastewater facilities, brackish or seawater desalination, aquifer recharge, alternative water supply, water recycling, and drought mitigation projects; and
- 2. Augments the existing programs outlined in Chapter 445A of the Nevada Revised Statutes.

Renewable Energy Projects:

The Bank can provide loans and financial assistance to projects related to renewable energy infrastructure, which is defined as any infrastructure which allows for the generation, storage, or usage of renewable energy as defined in NRS 701.070.

This would include energy projects related to:

- Biomass;
- Fuel cells;
- Geothermal energy;
- Solar energy;
- Waterpower;
- Wind;
- And other renewable sources of energy.

Recycling and Sustainability Projects:

The Bank can provide loans and financial assistance to projects related to recycling and sustainability infrastructure, which is defined as any infrastructure which allows for the processing, storage, or transfer of recyclable materials as defined in NRS 444A.013.

Digital Infrastructure Projects:

The Bank can provide loans and financial assistance to projects related to digital infrastructure, which is defined as any infrastructure which allows for the use of data, computerized devices, methods, systems and processes that are designed to enhance broadband connectivity or facilitate the development of new or existing technologies.

The following types of projects would be eligible for financing through the Bank (this is a non-exhaustive list, and other types of projects may be eligible if they meet the statutory definition of social infrastructure in NRS (CITE):

- Internet backbone infrastructure;
- Fixed broadband networks;
- Wireless connectivity;
- Mobile telecommunications;
- Communication satellite;
- Network infrastructure;
- Data centers;
- Cloud computing platforms;
- Systems and associated software solutions;
- APIs and Integration Services;
- Projects that enable the operation of IOT devices; and
- Other projects necessary for the development, enhancement, or adoption of new technologies

Social Infrastructure:

The Bank can provide loans and financial assistance to projects related to social infrastructure, which is defined as infrastructure:

- 1. That is used or useful for the construction, development, and maintenance of facilities and systems that support social services, including, without limitation, services related to health care, education, affordable housing, homelessness, and food security; and
- 2. Augment existing services, including, without limitation the services provided pursuant to Chapters 319 and 387 of the Nevada Revised Statutes.

The following types of projects would be eligible for financing through the Bank (this is a non-exhaustive list, and other types of projects may be eligible if they meet the statutory definition of social infrastructure in NRS (CITE):

- Federally Qualified Health Centers
- Hospitals
- Public Health Facilities
- Pharmacies
- Behavioral Health Clinics
- Public school facilities, including charter schools
- Libraries
- Workforce training centers, including apprenticeship and pre-apprenticeship facilities
- Early childhood educational facilities
- Childcare facilities
- Affordable housing projects
- Temporary supportive housing projects
- Transitional housing projects
- Homeless shelters and projects that work to serve those at-risk of homelessness
- Food banks and nutrition centers

Other Infrastructure Related to Economic Development:

In addition to the aforementioned projects eligible to be financed by the Bank, the Bank can also provide loans and other financial assistance to other infrastructure projects related to economic development.

For a project to be considered under this definition of "other infrastructure related to economic development" the project must:

- Support a public purpose while promoting economic development for a local, regional, or state purpose; and
- Not fall within the definitions of transportation facility, utility infrastructure, water and wastewater infrastructure, renewable energy infrastructure, recycling and sustainability infrastructure, digital infrastructure, or social infrastructure.

Eligible Costs

Pursuant to NRS 408.55052, the Bank can finance certain eligible costs for the development, construction, repair, improvement, operation, maintenance, decommissioning, and ownership of a qualified project.

The eligible costs that can be financed by the Bank include:

- Preliminary engineering studies
- Traffic studies
- Revenue studies
- Right-of-way acquisition
- Legal and financial services associated with the development of a qualified project
- Construction
- Construction management
- Facilities
- Sustainability certification
- And other necessary costs for the qualified project to the extent that such costs are for a public purpose.

The acquisition of property for a qualified project should be considered as a necessary cost for the qualified project, to the extent that the property acquisition is for a public purpose.

Infrastructure State Revolving Fund Program

Pursuant to NRS 408.55073, the Nevada State Infrastructure Bank Fund is created as an enterprise fund that continues without reversion.

The Nevada State Infrastructure Bank Fund shall operate as a revolving fund, designed to offer loans and other financial assistance to qualified borrowers. This revolving fund shall be referred to as the Infrastructure State Revolving Fund Program ("ISRF Program").

ISRF Program financing is available to qualified borrowers in amounts up to \$25,000,000, with terms of up to 35 years or the useful life of the project, whichever is less. The interest rate for each financing will be set by the ISRF Program Interest Rate Setting Methodology as approved by the Board of Directors.

Applications for the ISRF Program will be accepted on a continuous basis; however, the Board of Directors may set prioritization and other criteria for financing approval of applications.

To leverage the assets within the ISRF Program, the Bank, from time-to-time, may issue Infrastructure State Revolving Fund Revenue Bonds ("ISRF Program Bonds") secured by ISRF Program financings ("ISRF Financing" or "Financing") and other assets under the ISRF Program.

To the extent that funds are available, the ISRF Program will contain a set-aside of up to \$20,000,000 to be used to provide loans and other financial assistance to support the development, construction, maintenance, repair, or acquisition of affordable housing, or to secure debt issued to provide such assistance.

Additionally, to the extent that funds are available, the ISRF Program will also consist of a set aside of up to \$15,000,000 to be used solely to support the development, construction, maintenance, repair, or acquisition of facilities to support the delivery of public education through high-performing charter schools as defined in NRS 388A that serve low-income and at-risk student populations, or to secure debt issued to provide such assistance.

The Board will adopt policies and guidelines for projects that are eligible to be financed through the Affordable Housing Investment Trust and the Charter School Capital Revolving Fund.

The Financing Application

All qualified borrowers wishing to receive a loan or other financial assistance from the Bank must first submit an application to the Bank.

An application for loans and other financial assistance from the Bank can be found on the Bank's website.

Readiness and Feasibility:

Applicants must demonstrate project readiness and feasibility to complete construction within 2 years after the Bank's financing approval. In this context, "completion of a project" means the portion of the project financed by the Bank must meet construction contract specifications for completeness and/or the ability to operate.

Additionally, projects must meet the feasibility requirements set forth below:

1. Permitting

Applicant must provide evidence that it has applied for and/or received all permits or approvals, if appropriate for the type of financing being considered, necessary for the construction of the project.

2. Source of Financing Repayment

Eligible sources of financing repayment include, without limitation, the following:

- Water or Sewer Enterprise/Special Fund. Projects that will be part of a revenue-producing water or sewer enterprise system may be financed with a financing that is payable with revenues from the water or sewer enterprise/special fund.
- Other Enterprise/Special Fund. Other revenue producing enterprise systems such as ports, airports, solid waste systems, bridges, tolls, and parking facilities may be eligible if the proposed project and repayment stream are acceptable to the Bank.
- General Fund Lease. ISRF Financings secured by leases of Borrower assets.
- Land Secured. ISRF Financings repaid with property taxes or property-related assessments.
- Voter-approved General Fund debt or other voter-approved debt secured by full faith and credit (general obligation).
- Non-voter approved secured by full faith and credit (general obligation) that is approved by a governing body of a government unit.
- Other sources of revenue such as sales tax, tax increment financing, housing revenues and rental payments, and state and/or local funds that are provided to operators of charter schools may also be considered.
- Other sources of repayment and/or alternative financing structures not contained within this list may be considered by the Bank at its discretion.

3. Project Funds

The Bank will require all project funding sources, other than the Bank's loans and/or other financial assistance to be identified at the time of application and committed prior to financing approval by the Board of Directors.

The Bank may also require additional reviews and evaluations of project feasibility and potential risks.

4. Prevailing Wages

Projects financed with funding from the Bank will be required to comply with the provisions of NRS 338.013 to 338.090, including the payment of prevailing wages.

Application Process

Applications will be accepted on a continuous basis. However, during any period where application deadlines have been imposed by the Bank, applicants must submit complete Financing Applications by an announced application deadline date for such applications to be considered.

The Board of Directors' approved form of ISRF Program Financing Application, found on the Bank's website, requires detailed information and documentation about the applicant and the project to enable the Bank to determine if the application complies with the Bank's Criteria including its creditworthiness and underwriting criteria.

Prospective applicants are encouraged to contact the Executive Director or other Bank staff to schedule a preapplication meeting to discuss the Criteria and the Program.

Final Financing Approval:

The Board is authorized to make financing and other decisions at any of its meetings in accordance with and pursuant to Chapter 408 of the Nevada Revised Statutes and as otherwise provided by law.

Assistance during the Application and Financing Process:

Staff from the Bank are available to provide applicants with assistance in the process of completing the Financing Application. All applicants are encouraged to contact staff for assistance during the application and financing process.

Project and Labor Standards

Local Hiring and Apprenticeship Requirements

For each qualified project which is financed, in part or in whole, by the Bank, the following requirements shall apply to each Prime Contractor Subcontractor that performs work on the Project:

- 1. The mandatory participation level shall be 50% of all Project Work Hours within each construction trade performed by Nevada Residents, with no less than 15% of all Project Work Hours within each construction trade performed by disadvantaged workers.
- 2. At least 15% of the total Project Work Hours within each construction trade shall be performed by apprentices, with 5% of the total apprentice work hours per trade being performed by first-year apprentices.

A first-year apprentice who is hired on the Project will be counted as a first-year apprentice, for purposes of calculating the required first-year apprentice participation, for as long as he or she is employed on the Project.

An apprentice that graduates from his or her apprentice program while employed on the Project shall be counted toward the total apprentice participation of 15% for as long as he or she is employed on the Project.

An apprentice hired on the Project that is terminated because of a reduction in force by any contractor or sub-contractor working on the Project may be dispatched by the Local Union or recalled by the contractor, to the extent allowed by law and the applicable hiring hall rules and procedures, to the Project for another contractor or sub-contractor and shall maintain their apprentice status as if they would have been continuously employed.

It is the responsibility of the qualified borrower to ensure compliance with the local hiring requirements under this section. If there are extenuating circumstances which make compliance with the section impossible, the qualified borrower must receive an exemption directly from the Executive Director of the Bank.

As used in this section:

Apprentice is defined as "Any worker who is indentured in a construction apprenticeship program that maintains current registration with the Nevada State Apprenticeship Council."

Contractor is defined as "Any person, firm, partnership, owner operator, limited liability company, corporation, joint venture, proprietorship, trust, association, or other entity that contracts directly to perform construction work on a Qualified Project."

Disadvantaged Worker is defined as "A Nevada Resident who (a) resides in a census tract within the State of Nevada with a rate of unemployment in excess of 150% of the State unemployment rate, as reported by the State of Nevada's Department of Employment, Training and Rehabilitation; or (b) at the time of commencing work on a Covered Project has a household income of less than 80% of the Area Median Income, or (c) faces or has overcome at least one of the following barriers to employment: being homeless; being a custodial single parent; receiving public assistance; lacking a GED or high school diploma; participating in a vocational English as a second language program; or having a criminal record or other involvement with the criminal justice system.

Nevada resident is defined as "An individual who is domiciled within the State of Nevada for at least 30 days immediately prior to commencing work on the project.

Project Work is defined as "Construction work performed as part of a Qualified Project."

Project Work Hours are defined as "The total hours worked on a construction contract by all Apprentices and journey level workers, whether those workers are employed by the Contractor or any Subcontractor."

Subcontractor is defined as "Any person, firm, partnership, owner operator, limited liability company, corporation, joint venture, proprietorship, trust, association, or other entity that contracts with a Prime Contractor or another subcontractor to provide services to a Prime Contractor or another subcontractor in fulfillment of the Prime Contractor's or that other subcontractor's obligations arising from a contract for construction work on a Covered Project."

Project Labor Agreements

Applications for loans and other financial assistance from the Bank are strongly encouraged to contain a commitment to utilizing Project Labor Agreements for eligible projects whenever possible.

Applications for financing through the Bank will be scored and prioritized based on an applicant's commitment to utilizing Project Labor Agreements for work that is performed on an eligible project.

Project Labor Agreement means "a pre-hire collective bargaining agreement with one or more labor organizations that establishes the terms and conditions of employment for a specific construction project and is an agreement described in 29 U.S.C. 158(f)."

Climate, Environmental and Sustainability Standards

The Bank is committed to upholding strong standards to address climate change, reduce the impact that infrastructure projects have on the environment, and aid in the promotion State of Nevada's goals for a more sustainable future.

In particular, the Bank will work to support and finance projects that assist the State of Nevada in meeting greenhouse gas emissions-reductions targets of 28% by 2025, 45% by 2030, and net-zero (or near-zero) by 2050.

All qualified borrowers will be required to explain the potential environmental impacts that may come with the proposed project and shall ensure that the project adheres to the standards and goals set forth in the Nevada Revised Statutes and the 2020 State Climate Strategy.

Targeted Investments in Disadvantaged Communities

The Bank recognizes that many communities in Nevada have historically been disadvantaged and underserved because of various economic, social, and environmental inequities. These inequities have resulted in poorer health outcomes, reduced economic mobility, greater levels of risk from climate impacts for members of low-income communities, communities of color, and people with disabilities.

To ensure that new investments in infrastructure are made with these factors in mind, the Bank is committed to setting a goal of having at least 40% of all its investments go to support projects that:

- Are located in Qualified Census tracts according to the United States Department of Housing and Urban Development;
- Score disproportionately high on the Social Vulnerability Index developed by the United States Center for Disease Control;
- Have sizable populations with limited English proficiency;
- Are located on Tribal lands or in areas where members of Tribes commonly reside; or
- Have been subject to historical instances of redlining, segregation, or other discriminatory practices.

In pursuit of this goal, the Board of Directors will collect data surrounding the location and impacts of all its approved projects and will work towards increasing investments in disadvantaged communities.

Financing Terms and Limitations

Financing Amounts

ISRF Financings are available in amounts up to \$25,000,000 per applicant. Larger ISRF Financings may be approved by Board of Directors subject to lending capacity and other factors including collateral and credit quality.

Interest Rates

The interest rate on ISRF Financings will be based on a combination of the Interest Rate Benchmark and Interest Rate Adjustments.

The Interest Rate Benchmark will be based on the Refinitiv Municipal Market Monitor and other nationally recognized benchmark. The Interest Rate Benchmark determination will be detailed in the ISRF Program Interest Rate Setting Methodology approved by the Board of Directors.

Generally, Interest Rate Adjustments will cause the interest rate on ISRF Financings to be below the Interest Rate Benchmark. Interest Rate Adjustments will be based on the following factors dependent upon the repayment source:

- 1. Applicant Structure/Organization
- 2. Local Fiscal Capacity As measured by median household income, debt per user/household, and applicable taxes/charges/fees as a percentage of median household income.
- 3. Security/Repayment Pledge As measured by credit rating/review and lien position of the ISRF Financing as senior, parity, or subordinated.
- 4. The term of the ISRF Financing
- 5. Other Terms and Conditions of the ISRF Financing–Includes frequency of repayment, repayment provisions, and, as applicable, reserves and coverage.
- 6. Bank Staff Review and Analysis
- 7. Interest rate setting methodology, including the Interest Rate Benchmark determination, detailed in in the ISRF Program Interest Rate Setting Methodology approved by the Board of Directors.

Amortization

The ISRF Financing term will not exceed the lesser of the project's useful life or 35 years. However, borrowers may choose shorter maturities.

Repayment of the ISRF Financing will be targeted to begin within one year of ISRF Financing origination. As required, interest payments can be made from capitalized interest included in the ISRF Financing amount or other sources identified by the borrower as documented in the ISRF Financing agreement.

ISRF Financings will generally be amortized on a level repayment basis, but other amortization structures may be required or approved by the Bank as appropriate.

Prepayment

Borrowers may be permitted to prepay their ISRF Financings in whole or in part with the prior written consent of the Bank, and such prepayments may be subject to prepayment premiums and other restrictions as required by the Bank.

ISRF Financing and Amendment Fees

For ISRF Financings with a principal amount equal to or greater than \$250,000, a one-time origination fee of the greater of ten thousand dollars (\$10,000.00) or 1.00% of the original ISRF Financing amount will be paid as a condition of closing.

For ISRF Financings with a principal amount less than \$250,000, the one-time origination fee may be reduced or waived, at the Bank's discretion. The origination fee may be financed as part of the ISRF Financing. A servicing fee of 0.30% of the outstanding balance will be payable annually, in arrears. An amendment fee will be charged as appropriate for each amendment to the ISRF Financing documents.

Credit Underwriting Guidelines and Procedures

The ISRF Program's credit underwriting guidelines and procedures outlined below represents the general requirements for the listed repayment sources. To adequately address the unique credit features of a particular ISRF Financing, and to provide sufficient security for the ISRF Program, additional covenants, credit enhancement, or security may be required by the Bank.

Additional security may include:

- 1. A covenant for a debt service reserve fund at the borrower level;
- 2. A provision for additional security during the construction or start-up phase of a project; or
- 3. Stricter financial covenants for borrowers with limited historical coverage or dependence on a concentrated source of revenues.

Bank staff will discuss the need for such covenants with the applicant during the underwriting process and such covenants will become part of any ISRF Financing agreement entered into between the borrower and the Bank.

Alternate sources of ISRF Financing repayment or financing structures may be considered by the Bank on a project-by-project basis.

No uncured bond, loan, or debt defaults may exist at the time the ISRF Financing is approved or funded. Additionally, prior cured defaults may be grounds to not approve a request, depending on circumstances.

General Quantitative Analysis and Evaluation Process

For ISRF Financings secured solely or primarily by a revenue pledge:

Part A: Evaluate Applicant's Repayment Ability

- 1. Determine the amount of revenue available for pledging from the revenue source.
- 2. Verify that the purpose of the financing can be secured by the proposed revenue source.
- 3. Evaluate the historical receipt of revenues from the proposed revenue source.
- 4. Evaluate the historical expenses and transfers paid from the proposed revenue source.
- 5. Determine amount and pledge status of any outstanding debt or other proposed debt secured or to be secured by the proposed revenue source.

- 6. Calculate the amount of cash flow available for debt service and the debt service coverage ratio.
- 7. If the amount of cash flow available for debt service is insufficient to demonstrate repayment ability for the requested ISRF Program financing plus existing and other proposed debt, determine if the borrower has cash available in an amount sufficient to establish a rate stabilization fund and/or debt service reserve fund.

Part B: Determine impact of the financing on the operating and other funds

- 1. Measure revenue from pledged source against total operating budget.
- 2. Determine the effect on the operating budget from use of the specific revenue for financing purposes.
- 3. Determine impact of borrowing on fund balances and projected cash flow.

For ISRF Financings with a general fund financing structure:

Part A: Evaluate general fund revenues

- 1. Determine the sources of and the likely recurrence of the general fund revenues.
- 2. Verify that the purpose of the financing is consistent with a general obligation pledge.

Part B: Determining the impact of financing on operating and other funds

- 1. Determine if the financed project will result in an increase in annual operating costs to the borrower.
- 2. Determine impact of the financing on general fund balances and projected cash flow.

For ISRF Financings with joint or inter-governmental agreements:

In addition to financial viability, the Bank will review the legal and structural feasibility of borrowers formed through a joint power's agreement or inter-governmental agreement.

Part A: Legal Review of Agreements

- 1. Review agreements for consistency.
- 2. Determine the life of the agreement and consistency with requested financing term.
- 3. Confirm that agreements allow the applicant to enter into financing.

Part B: Evaluation of official public support for the ISRF Financing through the agreement

This could include a vote of approval by a governing body, voter authorization, or some other showing of official public support.

For All Borrowers:

The following process conducted by Bank staff will apply to all borrowers seeking ISRF Financings:

Part A: Completeness of the Application

- 1. Ensure that ISRF Financing application is complete, including attachments and exhibits.
- 2. Ascertain that governing body of borrower has approved ISRF Financing application.
- 3. Confirm that the applicant is a qualified borrower.
- 4. Confirm that the project is an eligible project.
- 5. Confirm that the proposed source of repayment is appropriate for the request for financing.

- 6. Confirm the borrower's ability to repay from the proposed revenue source.
- 7. Determine the impact of the financing on fund balances and operations.

Part B: Evaluation of Capital Planning and Financial Condition of the Borrower

- 1. Inquire whether the borrower has other unmet capital needs.
- 2. Review at least the previous five years' audited financial statements. If the applicant is a newer entity, there will be a review of a feasibility study for the project.
- 3. Conduct a financial analysis of borrower's general credit, including:
 - a. Performing an analysis of financial statements using criteria appropriate for analysis of municipal credits or private credits, as applicable.
 - b. Reviewing any official statements or prospectus used in conjunction with the issuance of bonds.
 - c. Conducting discussions with the borrower's financial advisor/underwriter to assist in the evaluation of financial conditions.
 - d. Reviewing reports of bond rating agencies where applicable.
 - e. Reviewing existing property tax rates and general obligation bonding capacity, as applicable for public entity borrowers.
 - f. Analyzing existing indebtedness, both secured and unsecured.
 - g. Analyzing cash flow projections, as appropriate.

Part C: Evaluation of Economic and Demographic Trends

- 1. Examine population trends
- 2. Examine assessed value trends

Part D: Legal Review to Evaluate Applicable Legal Authority

- 1. Pursuant to State law and any relevant local ordinances or resolutions.
- 2. Pursuant to Federal tax law.

Part E: Meet with Management and Conduct Site Visit of the Project

- 1. Determine management's understanding of all obligations, terms, and conditions of the ISRF Financing.
- 2. Determine management's readiness and ability to assume responsibility for the timely repayment of the ISRF Financing.
- 3. Visit the project site to determine viability of the project and to identify other potential obstacles or restrictions.

ISRF Financing Eligibility Determination and Staff Recommendation to the Board of Directors

The Bank staff will provide its analysis, including its credit analysis, and make a recommendation to the Board of Directors for ISRF Financing consideration, including:

- 1. The total ISRF Financing amount;
- 2. Interest Rate Adjustments; and
- 3. ISRF Financing terms and conditions.

If Bank staff does not recommend approving an ISRF Financing, staff will provide its reasoning to the applicant.

The Board of Directors has the authority to waive or amend credit standards as necessary to accommodate complex or unusual transactions.



Nevada State Infrastructure Bank 555 E. Washington Ave. Las Vegas, NV 89101

Nevada State Infrastructure Bank - Financing Application

Part 1: Applicant Information

Legal Name of the Applicant:

Type of Applicant:

Governmental Unit

□ Indian Reservation or Colony

□ Private Non-Profit Organization created for charitable or educational purposes

If applicant is a governmental unit or non-profit organization, please explain:

Mailing Address of the Applicant:

Street Address 1

Street Address 2

 City
 State
 Zip Code

 Not Applicable - Not liv

Name of the Individual Submitting this Application:

First Name

ast Name

First Name	Last Name		
Address for the individual submitting the a	pplication:		
Street Address 1			
Street Address 2			
City	State	Zip Code	
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Not Applicable - Not liv 🗸

Email for Individual submitting the application:

Phone number of individual submitting this application:

Please list the contact information (Name, Address, Phone, Email) for for other authorized individuals associated with the project (i.e., consultants, advisors, engineers, attorneys, etc.)

Part 2: Financing Requested

What type of financial assistance is the Applicant seeking? (Please select all that apply)

🗆 Loan

🗆 Grant

□ Other Financial Assistance

Financing Amount Requested:

Is the State Infrastructure Bank origination fee included in financing?

 \bigcirc Yes

 \bigcirc No

Financing term requested? (Number of years)

Source of financing repayment:

Enterprise Fund

□ Special Fund

□ General Fund Lease

 \Box Assessment District

□ Special Taxes/Property Related Assessments

□ Voter approved general obligation debt

□ Other

Please explain the source(s) of financing repayment:

Part 3: Project Information

Project Name:		
Project Address:		
Street Address 1		
Street Address 2		
City	State Not Applicable - Not liv 🗸	Zip Code
Project Category (Please reference the Nevada State Infrast	ructure Bank bylaws):	
○ Transportation Facility		
 Utility Infrastructure Water and Wastewater Infrastructure 		
○ Renewable Energy Infrastructure		
○ Digital Infrastructure		
\bigcirc Recycling and Sustainability Infrastructure		
○ Social Infrastructure		
○ Other Infrastructure related to Economic Development		

If the project category selected was "Other Infrastructure related to Economic Development" please explain the project:

Is the project located in a disadvantaged or historically underserved community	?
○ Yes	
○ No	

Is any part of the proposed project located on Tribal land?

 \bigcirc Yes

 \bigcirc No

Please attach a detailed description of the project. If the funding request is limited to a portion of the project, please identify as appropriate. If you have a feasibility study, a capital improvement plan, environmental study, or other such reports containing a detailed description of the project, please include as appropriate. Attach all necessary documents as Exhibit 1. [Please label and attach items as Exhibits 1a, 1b, 1c, etc.]

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Please list applicable permits for the project:

Type of Permit (Please include permit number)	Authority	Date Submitted	Date Received	Expiration Date

Please complete the attached Project Sources and Uses of Proceeds Table as Exhibit 2. Attach any and all cost estimates, bids, project labor agreements, and construction contracts, if available. [Please label and attach them as Exhibits 2a, 2b, 2c, etc.]

Please provide for any and all documentation commitment(s) for project funding sources other than financing from the Infrastructure State Revolving Fund Program. This could include resolutions, grant agreements, loan agreements, contracts, etc. [Please label and them as Exhibit 3 – if multiple documents are needed, please label and attach as Exhibits 3a, 3b, 3c, etc.]

Is land acquisition a component of the project?

 \bigcirc Yes

 \bigcirc No

If yes, please provide a copy of the purchase agreement as Exhibit 4. Include a description of the land that has been or will be acquired (current owner, address, assessor's parcel number, purchase date or expected purchase date, cost or estimated cost), and identify the funding source(s) for the land below:

/

Does the applicant already own the land needed for the project?

 \bigcirc Yes

 \bigcirc No

Please provide a comprehensive project timeline as Exhibit 5. Include specific project milestones such a preliminary engineering report, all required permits, design, engineering, land/right-of-way acquisition, preparation of bid documents, awarding of construction contract, construction start date, construction completion date, and the date that the project will become operational.

Private Activity - Will any entity, including a governmental entity other than the Applicant, use or directly benefit from any portion of the Project other than as a member of the general public? (For example, will a private entity or a federal

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agency operate, or	lease space in th	ne proposed	project?)
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 \bigcirc Yes

 \bigcirc No

If yes, please describe the entity that will use or otherwise benefit from the Project. Provide a copy of the agreement(s) with such private entity, or federal agency. [Please label and attach as Exhibit 6.]

Will financing be used to finance more than 5 percent of any private activity costs?

 \bigcirc Yes

 \bigcirc No

If yes, please explain:

Business Relocation - Will the proposed Project require the relocation of a private sector business from one area of the State to another?

 \bigcirc Yes

 \bigcirc No

If yes, please provide a justification to support the move:

Please describe any economic and/or community benefits that will result from the completion of this project. Please include the method, or calculation by which these results were identified:

What are the total number of jobs that will be created and the average wage for the project? (Please include the method or calculation by which these results were identified)

What are total number of jobs retained and the average wage? (Please include the method or calculation by which these

results were identified)

Describe the environmental impact that will result from this project?	Provide the method or calculation by which
these results were identified)	

Useful Life - Please provide evidence detailing the useful life of the Project. Useful life is defined as the estimated number of years the project is anticipated to remain in service. Please include estimated useful life projections with and without any anticipated maintenance costs. [Label and attach as Exhibit 7]

Is this project eligible to apply for funding from the Affordable Housing Investment Trust within the Infrastructure State Revolving Fund Program? (Please reference the Nevada State Infrastructure Bank bylaws for the guidelines and policies for the Affordable Housing Investment Trust.

○ Yes

 \bigcirc No

OUnknown

Is this project eligible to apply for funding from the Charter School Capital Revolving Fund within the Infrastructure State Revolving Fund Program? (Please reference the Nevada State Infrastructure Bank bylaws for the guidelines and policies for the Charter School Capital Revolving Fund.)

○ Yes

 \bigcirc No

OUnknown

Part 4: Financial Information

Please provide copies of the five most recent fiscal year-end audited financial statements for the applicant and related parties to the project, if not already provided, as well as applicable revenue projections and cash flows. [Label and attach as Exhibits 8a, 8b, 8c, etc.]

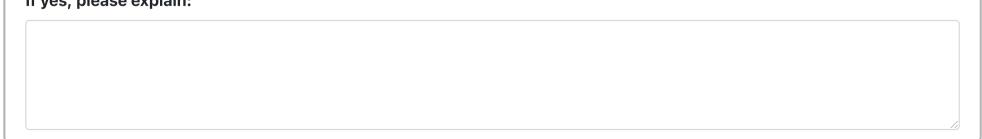
Please provide the current year's adopted budget as Exhibit 9.

Are there any events or circumstances that have occurred since the date of the last financial statement could materially affect the overall financial condition of the Applicant?

○ Yes

 \bigcirc No

If yes, please explain:



In the table below, please list all outstanding financing obligations (debts, notes, capital leases, etc.) secured by the source of repayment for the requested financing. Attach as Exhibit 10, and include a copy of all financing documents (e.g., the official statement along with any underlying loan agreements, lease agreements, or indentures, etc.) [Label and attach as Exhibits 10a, 10b, 10c, etc.]

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Name of Lender	Date of Debt	Outstanding Balance (as of)	Maximum Annual Debt Service/Lease Payment
		\$	\$
		\$	\$
		\$	\$
		\$	\$

Please provide a description of any off-balance-sheet debt obligations, including capital leases and other contractual obligations:

Has the Applicant defaulted on any debt or other obligation including, but not limited to, bonds, leases, or loans within the last ten years?

 \bigcirc Yes

 \bigcirc No

If yes, please specify the date(s) and circumstances:

Please attach as Exhibit 11 the current Capital Improvement Plan. Explain below any expected plan for future debt issuance:

Does the Applicant have an Inter-fund Transfer Policy?

 \bigcirc Yes

 \bigcirc No

Is the Applicant planning on utilizing any collateral in order to receive a loan or other financial assistance?

 \bigcirc Yes

 \bigcirc No

If yes, please explain:

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Part 5: Loan Proceeds

Will the loan proceeds pay for any general administration or overhead costs?

○ Yes

 \bigcirc No

Have any general administration or overhead costs already been incurred?

○ Yes

 \bigcirc No

If yes, please explain:

Will the Project include the payment of prevailing wages as set forth in the Nevada State Infrastructure Bank Bylaws?

○ Yes

 \bigcirc No

Will loan proceeds finance preliminary costs for the Project?

○ Yes

 \bigcirc No

Have any preliminary costs already occurred?

○ Yes

 \bigcirc No

If yes, please explain:

Please describe the composition of the Applicant's governing body, including the number of positions, term, and the selection/appointment process. Additionally, please provide a current list of individuals in these positions:

Please describe any pending or anticipated litigation and/or contractual disputes that the Applicant a party to:

Please describe any past, present, or potential issues or controversies that may impact the Project:

For any applicant that is a Charter City, please attach as Exhibit 13 a copy of the City's Charter including all addendums and supplements thereto.

For any applicant that is a School District, Special District, or Joint Powers Authority (JPA), please provide the statutory citation of formation authority or attach a copy of all formation documents and amendments as Exhibit 14.

For any applicant that is a non-profit organization, please provide as Exhibit 15, a copy of the following:

a. Articles of Incorporation, together with all amendments.

b. Certificate of Status/Good Standing

c. Bylaws, together with all amendments.

d. 501 (c)(3) Determination Letter(s) from the IRS, and any related documents and correspondence with/from the IRS.

- e. All Form 990s for the last three years
- f. All Form 990-Ts for the last three years.
- g. Capital Campaign brochures, forms, pledge cards, and related materials, if any.

I acknowledge that:

All information submitted to the Nevada State Infrastructure Bank is true and correct at the time of submission, and such information does not contain any untrue or misleading statement of a material fact or omits to state any material fact necessary to make the statements contained herein not misleading.

By signing below, I acknowledge that I understand that it is unlawful to

knowingly make a false claim, a false statement, use a false of fictitious name, or obtain money or benefit under false pretenses. I understand these acts are a violation of the laws of the State of Nevada punishable by civil penalties, including repayment, and/or criminal penalties including up to a category D felony and six years in state prison.

AUTHORIZED SIGNATURE	PRINT NAME AND TITLE	DATE

Submit Form

 $https://hal.nv.gov/form/State_Infrastructure_Bank/Nevada_State_Infrastructure_Bank_Financing_Application$